

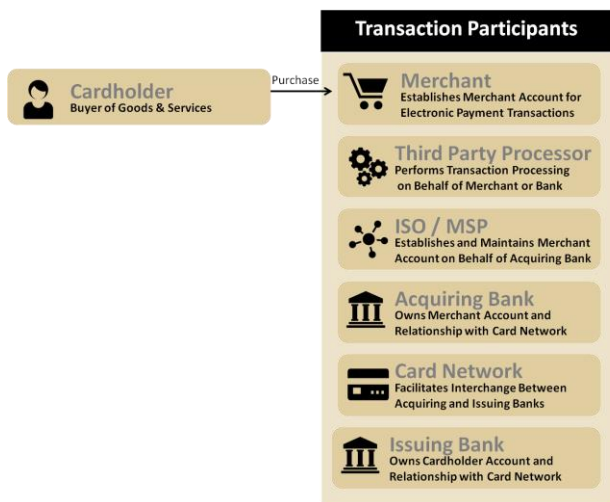
# Concourse – Fees & Commissions™

## Gain A Competitive Advantage



### The Challenge

When a cardholder makes a purchase, there are usually numerous parties involved throughout the electronic payments process. The below diagram lists some of the participants that may be involved:



Due to rapid growth in the electronic payments industry, all the above payment service providers are experiencing fierce competition. To be successful, these companies must respond to changes in the marketplace very quickly. They must also be able to continuously change fees, commissions, and pricing structures based on specific business relationships.

#### Companies That Can Benefit from Concourse – Fees & Commissions

- Third Party Processors
- Payment Service Provider (PSP)
- Independent Service Organizations (ISO)
- Merchant Service Providers (MSP)
- Acquiring Banks
- Card Networks

### The Solution

Concourse – Fees & Commissions is a real-time, rules-based software solution that gives companies the flexibility to calculate any type of fee or commission on any electronic payment transaction, and base each calculation on specific business relationships.

#### Centralized Transaction Repository Access to All Transaction Data Elements

- ✓ Automatically load transactions from all data sources into a centralized repository
- ✓ Leverage transaction data elements from one to many sources to calculate fees and commissions

#### Configurable Rules Engine Have Complete Control & Flexibility

- ✓ Configure fee and commission schedules based on specific business relationships
- ✓ Assess one to many fees or commissions per transaction
- ✓ Support recurring fees that are billed once per period
- ✓ Implement flat or tiered pricing structures

#### Online Auditing & Reporting Continually Monitor Your Business

- ✓ Initiate trial runs to evaluate financial impact of alternative pricing structures
- ✓ View fees and commissions assessed for each transaction via secure browser-based user interface

#### Have Complete Control & Flexibility of Your Fees, Commissions & Pricing Structures

- Interchange Fees
- Gateway Fees
- Processing Fees
- Service Fees
- Recurring Fees
- Commissions
- Transaction-Based
- Volume-Based
- Percentage-Based
- Threshold-Based
- Flat or Tiered

**The Options are Unlimited**

## Key Features & Benefits

### Automatic Data Loading

- ✓ Continuously load data from all transaction sources
- ✓ Calculate any type of fee or commission using data from multiple transaction data sources

### Rules-Based Configuration

- ✓ Leverage any transaction data element to configure specific types of fees and commissions
- ✓ Implement a wide range of pricing structures (e.g., transaction-based, volume-based, flat, tiered)
- ✓ Define an unlimited number of fees and commissions based on specific business relationships
- ✓ Assess one to many fees or commissions per transaction or period
- ✓ Support fee assessment in different currency codes
- ✓ Establish unique fee assessment periods for clients (e.g., daily, weekly, monthly, quarterly, annually)
- ✓ Easily configure and modify rate structures via a browser-based business rule generator

### Real-Time Fee Assessment

- ✓ Access fee activity in real-time via browser-based viewer
- ✓ Evaluate fee exceptions and initiate corrections
- ✓ Initiate trial runs to see impact of new rate schedules
- ✓ Audit external fees by calculating expected fees and comparing results
- ✓ Review reports for all settled fees and fee audits
- ✓ Provide online fee summaries and statements to clients

Enjoy Unlimited Flexibility  
and Gain Complete Control of  
Fee & Commission Schedules.

## System Requirements

- **Hardware:** Any hardware that can host a supported Operating System with reasonable performance and responsiveness. Better performance is achieved with faster processors and more memory.
- **Web Server:** A Java EE-compliant application server. JBoss is recommended.
- **Browser:** The Concourse user interface is a secure browser-based application. It is compatible with Edge, Chrome, and Firefox.
- **Operating System:** Microsoft Windows Server or Red Hat Linux.
- **Database:** Oracle Enterprise Edition or Microsoft SQL Server Enterprise Edition.
- **Virtualization:** Optional and supported.

For more detailed information, please request a copy of the Concourse Financial Software Suite Architecture & Technology Guide.

## PCI PA-DSS Compliant

The Concourse Financial Software Suite® is PCI PA-DSS compliant and is listed as a Validated Payment Application at <https://www.pcisecuritystandards.org>.



11602 West Center Road  
Omaha, Nebraska 68144  
United States 800.610.2464  
International 402.333.3300  
Sales@bhmi.com

Concourse – Fees & Commissions is part of the Concourse Financial Software Suite®, which includes the following products:

- Concourse – Core™
- Concourse – Fees & Commissions™
- Concourse – Extended Settlement™
- Concourse – Reconciliation™
- Concourse – Disputes™

To learn more, please visit [www.bhmi.com](http://www.bhmi.com).

© 2022 Baldwin Hackett & Meeks, Inc. (BHMI). All rights reserved. BHMI®, Software for the Speed of Now®, Concourse®, Concourse Financial Software Suite®, Concourse – Core™, Concourse – Fees & Commissions™, Concourse – Extended Settlement™, Concourse – Reconciliation™ and Concourse – Disputes™ are products and trademarks of BHMI. All other names and trademarks are the property of their respective owners. This document is for informational purposes only. BHMI makes no warranties, expressed or implied, in this document.

REV 042222