

FOR IMMEDIATE RELEASE

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Due to Strong Growth, BHMI Hires Concourse Sales Director

BHMI is proud to add a 30-year electronic payments veteran, Marc E. Vaughn, to lead the sales efforts of the Concourse Financial Software Product Division.

Omaha, NE — November 17, 2014 — [Baldwin Hackett & Meeks, Inc.](http://www.bhmi.com) (BHMI), the creator of the Concourse Financial Software Suite™, is proud to announce that Marc E. Vaughn has joined the company. As Concourse Sales Director, Mr. Vaughn will be responsible for leading the sales initiatives of the Concourse Product Division.

For more than 30 years, Mr. Vaughn has helped many companies in the electronic payments industry select software solutions that reduce costs, save time, and improve customer service. BHMI selected Mr. Vaughn because of his long-standing reputation for understanding client needs and proposing solutions that meet strategic business objectives.

“Adding Marc to the Concourse Product Division was an important decision for our company,” stated Jack Baldwin, Chairman of BHMI. “Since BHMI has invested more than a decade developing the world’s most flexible and powerful back-office software suite for electronic payments, we needed an experienced sales director who has worked many years with electronic payments companies. Mr. Vaughn understands the challenges these companies face and the benefits the Concourse Financial Software Suite offers.”

“I am excited to be part of the Concourse Product Division at BHMI,” said Marc Vaughn. “I have had the pleasure of knowing BHMI for many years, and it is an honor to be working with a team that has a proven track record for delivering and supporting business critical software solutions. I have also seen the business benefits being provided to companies using the Concourse Financial Software Suite. To me, there is nothing more satisfying than offering a software solution that will allow my customers to achieve long-term success.”

ABOUT BALDWIN HACKETT & MEEKS, INC.

Baldwin Hackett & Meeks, Inc. is the creator of the Concourse Financial Software Suite – a powerful PCI-compliant back office software solution specifically designed to manage electronic payments including credit, debit, POS, ATM, mobile, and prepaid transactions. With user-configurable business rules, an online transaction repository, and a continuous processing architecture, Concourse proactively assesses and allocates fees for all business relationships, settles and reconciles all transaction types, and automates the process of identifying and facilitating disputes. Concourse also has a user-friendly, browser-based transaction viewer and extensive reporting capabilities. For more information, please visit www.concoursefinancialsoftware.com.

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